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For Immediate Release

May 1, 2013

Don Vennell Joins the Team at Richard N. Best Associates

LEVITTOWN, PA — Don Vennell already feels like part of the family at Richard N. Best Associates. A veteran parking industry sales representative, Don has worked with the Best leadership team for many years, and today joins the Philadelphia-based company as account executive.

Vennell brings 30 years of sales experience to Richard N. Best Associates. For the past 15 years, he was regional sales representative for 3M, formerly Federal APD, the largest U.S. manufacturer of parking, access and revenue control systems and a major supplier to Richard N. Best. Since 1998, Don's Boston-to-Richmond, VA sales territory included Richard N. Best Associates as a distributor.

Don said he admires how the Best team builds relationships with its customers through hard work, professionalism at every level, and fairness. He added that he's looking forward to being able to focus on the local sales territory of Eastern Pennsylvania, New Jersey and Delaware.

"Don will oversee all aspects of sales and marketing throughout our territory," said Vice President Jeffrey M. Best. "His main focus will be developing new business while maintaining our current client relationships "

A Navy veteran, Don is a graduate of Rutgers, The State University of New Jersey. His first local sales position was with Struthers-Dunn, Pitman, NJ, where he worked for 15 years. Don and his wife of 32 years, Maureen, live in Mount Laurel, NJ. They have three daughters. He said he hopes that spending fewer hours on the road will allow him to spend more time with family and pursue other interests outside of work.

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